

Introduction to Energy Performance Contracting Business Model



This one-day introductory course provides an overview of the history of the EPC concept, the different contractual model families developed and used worldwide, and the current use of the models for various sectors. A general overview of the situation regarding Canada's energy efficiency market as well as status of its EPC, M&V and ESCOs will also be presented.

Objectives

Apply the concepts of ESCO and EPC to:

- Developing EPC projects
- Negotiating EPC projects with ESCOs
- Analyzing financing schemes for EPC and ESCOs
- Describing and/or developing policies and programs to support ESCO industry development

Topics Covered

- World Energy Consumption and EE Trends
- EE Market in Canada
- EE Market and Barriers
- ESCO Business Model and Contracts
- ESCO Historical Perspective and Current Status
- Essential Elements to Start up an ESCO
- Preferred Markets for ESCO Development

Partner: *This training is presented in collaboration with the firm Econoler Inc.*



Target Clientele

This in-depth training program is ideal for the following clientele:

- ESCO employees
- Engineering firms or professional firms specialized in energy efficiency
- Those interested to advance their career in the ESCO business
- Building owners



Logistics

Regular fee:	\$495
Early Bird fee:	\$445
CEUs:	0,7
CSEP Points:	2

Visit cietcanada.com for more information on training options and registration or contact us at info@cietcanada.com.